

|                                 |                         |
|---------------------------------|-------------------------|
| <b>SHORT TERM IT JOB TRENDS</b> | <b>North Carolina</b> ▲ |
|                                 | <b>Raleigh</b> ▲        |
|                                 | <b>Charlotte</b> ●      |
|                                 | <b>National</b> ●       |

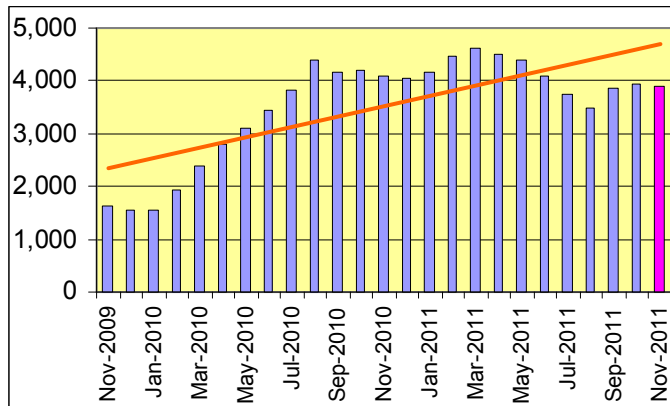
Labor Demand for technologists in North Carolina slightly declined in November. Employers reduced their posted job openings by 1.0% demonstrating a stable job market towards the end of the year. Over the last 15 months, labor demand has not changed much with our estimates showing between 3,900 and 4,500 posted job openings. While the economy expands slowly employers adjust their rate of hiring depending on the amount of product and services they can sell. Much of the economic news over the past 12 months was laced with financial worries of governments and banking institutions with no end in sight. These perceived instabilities may weigh negatively on employers' and consumers' spending decisions.

**Table 1: IT Job Openings, North Carolina\***

| Nov 11 | Oct 11 | Sep 11 | Nov 10 | Nov 09 |
|--------|--------|--------|--------|--------|
| 3,890  | 3,940  | 3,860  | 4,010  | 1,770  |

Job seekers should not relent in their search for employment during the holiday season. Employers keep hiring if they find the talent they are looking for. Over the past four months employers in the HiTech sector have been posting more opportunities while demand in the Defense industry has been declining. Nationwide, job postings for IT professionals declined 2.1% in November.

**Fig.1: IT Open Positions, North Carolina**



**Table 2: IT Job Opening Estimates by Category\***

|                           | Nov 11 | Nov 10 |
|---------------------------|--------|--------|
| Total IT Job Market       | 3890   | 4010   |
| Systems Eng./Support      | 1260   | 1090   |
| IT Architects/Consultants | 710    | 670    |
| Software Development      | 680    | 610    |
| IT Management             | 540    | 540    |
| IT Sales and Marketing    | 320    | 480    |
| Hardware Engineering      | 130    | 150    |
| Systems Administration    | 110    | 180    |
| Business/Process Design   | 60     | 140    |
| Training/Tech Writing     | 40     | 130    |
| Misc.IT Job Categories    | 40     | 40     |

**Table 3: Top 15 Needed Skills (Job Openings\*)**

|                                  | Nov 11 | Nov 10 |
|----------------------------------|--------|--------|
| Windows OS                       | 610    | 880    |
| Unix                             | 600    | 520    |
| Oracle DBMS                      | 590    | 780    |
| SQL                              | 590    | 530    |
| Java                             | 550    | 560    |
| Linux                            | 450    | 490    |
| C++/VC++                         | 410    | 580    |
| Business Analysis                | 410    | 490    |
| Microsoft SQL Server             | 350    | 260    |
| Large system technologies        | 330    | 430    |
| ITIL (IT Infrastructure Library) | 310    | 220    |
| Web Services                     | 260    | 170    |
| XML                              | 250    | 180    |
| C#                               | 240    | 190    |
| CCNA                             | 230    | 120    |

\*) Estimated monthly averages are based on actual count of job openings.

**METHODOLOGY**  
SkillPROOF surveys the inventories of job openings at large, regional and nationwide direct employers. Job openings are counted and verified every 24 hours. All data sources have been verified for timely removal of filled or closed positions. No data from job boards or search firms are included.  
For this report SkillPROOF estimates the counts of job openings. Estimates are calculated directly from SkillPROOF's actual daily counts of job openings. As a base for its calculations, SkillPROOF uses data and findings from reports of the Bureau of Labor Statistics (BLS) <http://www.bls.gov>.



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