

TEKsystems is a leading provider of Technology Staffing and Services. We specialize in Applications, Network Infrastructure, End-User Support and Communications technologies with a strong presence in: Financial Services, Healthcare Insurance, IT, Communications and Government verticals.

Our expertise spans a wide range of services including Staffing, Global and Workforce Management Services. We are also able to customize our offerings to provide our customers with the most valuable solutions.

	Non-farm Payroll Employment (Aug 11)	Labor Force (Aug 11)	State Unemployment Rate (Aug 11)	National Unemployment Rate* (Sept 11)	National IT Unemployment Rate* (Q3 2011)
<b>Employment*</b>	3,884,800	4,510,200	10.4%	9.1%	4.2%
<b>YOY Change</b>	11,900	7,300	0.3%	(0.5%)	(0.2%)

IT & Communications Employees (K) Statewide <sup>3</sup>	Total	Permanent IT Workers	Temporary IT Workers	YOY Growth
	108,990	92,642	16,349	4.5%

\* Gartner Research applied to develop permanent / temporary estimates from BLS Total (standard ratio of 85:15 applied to all skills)

Skills Statewide <sup>3</sup>	Employment	Permanent IT Workers	Temporary IT Workers	National Unemployment* (Q3 2011)		Median Hourly Wage		MSA 90th Percentile Hourly Wage**
				Rate	YOY Δ	State	National	
Computer & Information Systems Managers	11,040	9,384	1,656	3.2%	(0.9%)	\$53.85	\$54.67	\$68.42
Database Administrators	3,070	2,610	461	2.4%	(1.5%)	\$36.30	\$34.40	\$54.02
Computer Systems Analysts	17,620	14,977	2,643	2.3%	(1.6%)	\$36.62	\$37.06	\$55.44
Computer Programmers	11,360	9,656	1,704	2.5%	(3.4%)	\$35.48	\$34.10	\$54.18
Applications Software Engineers	13,180	11,203	1,977	3.3%	(0.8%)	\$41.29	\$42.06	\$59.95
Technical Writers	1,030	876	155	7.0%	2.1%	\$30.34	\$30.16	\$43.68
Systems Software Engineers	11,540	9,809	1,731	3.3%	(0.8%)	\$44.83	\$44.94	\$64.23
Computer Operators	2,170	1,845	326	-	-	\$16.88	\$17.36	\$25.71
Computer, Automated Teller and Office Machine Repairers	3,850	3,273	578	10.3%	(4.1%)	\$17.94	\$18.09	\$26.82
Computer Support Specialists	16,770	14,255	2,516	6.8%	1.0%	\$20.91	\$21.30	\$32.51
Network & Computer Systems Administrators	7,990	6,792	1,199	4.7%	(8.9%)	\$31.78	\$32.55	\$49.26
T-Comm Equipment Installers & Repairers*	6,110	5,194	917	2.0%	(2.0%)	\$25.80	\$26.71	\$32.18
T-Comm Line Installers & Repairers	3,260	2,771	489	8.3%	(1.5%)	\$21.71	\$23.61	\$30.36
Web Developers	-	-	-	5.6%	-	-	-	-

\* Except line installers

\*\* Average of MSA Wage Data

Metropolitan Statistical Area	Payroll Employment (Aug 11)	Local Unemployment (Aug 11)	Total IT Workers	YOY Growth	IT Talent Density within US
Asheville, NC	166,000	8.4%	2,250	(6.3%)	Average
Burlington, NC	55,600	10.9%	990	3.1%	Average
Charlotte-Gastonia-Concord, NC-SC	806,700	11.1%	32,760	8.0%	Strong
Durham, NC	278,700	8.2%	22,300	(2.3%)	Strong
Fayetteville, NC	129,400	10.4%	1,990	0.5%	Average
Goldensboro, NC	41,700	9.3%	90	-	Weak
Greensboro-High Point, NC	339,000	11.0%	8,270	2.4%	Above Average
Greenville, NC	73,700	10.9%	920	(12.0%)	Average
Hickory-Lenoir-Morganton, NC	140,700	12.5%	1,340	9.8%	Below Average
Jacksonville, NC	46,900	9.7%	480	2.1%	Below Average
Raleigh-Cary, NC	503,100	8.8%	25,230	6.0%	Strong
Rocky Mount, NC	60,700	13.6%	600	(15.5%)	Below Average
Wilmington, NC	137,700	10.5%	1,910	(1.5%)	Average
Winston-Salem, NC	207,800	9.9%	4,780	(2.4%)	Above Average
Non-Metro Areas Estimate	897,100	N/A	91,960	N/A	N/A

<sup>1</sup>National employment data collected from the BLS through 10/2011

<sup>2</sup>State and local employment data collected from the BLS through 10/2011 - State Labor Force from LAUS Table 1

<sup>3</sup>Skill set data collected from the BLS (OES) through 5/2011

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**SHORT TERM IT JOB TRENDS**

**North Carolina** ○  
**Raleigh** ○  
**Charlotte** ○  
**National** ▼

Demand for IT labor bounced back (up 11.9%) in September in North Carolina, an unexpected reprieve after five months of decline. While this is good news, we don't expect this to be the

reversal of the job market contraction that has been going on for while. It is more likely that employers will keep demand steady during fall. In general, job seekers in technology have better chances than other occupational groups since their skill set is more suited to reach across industries plus the nature of their trade helps employers to cut cost and improve quality.

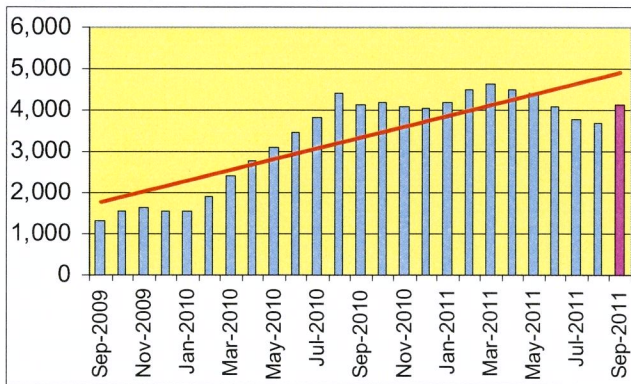
Last month, additional demand for IT labor was supported by employers in Defense and HiTech. Others kept their inventory of job openings steady.

**Table 1: IT Job Openings, North Carolina\***

Sep 11	Aug 11	Jul 11	Sep 10	Sep 09
3,860	3,450	3,690	4,240	1,260

The national average declined (down 2.4%) for the second month in a row. This fits into the larger picture of overall labor demand which was lower in September. With low consumer confidence and plenty of negative economic news employers may be more cautious going forward – at least until the end of the year.

**Fig.1: IT Open Positions, North Carolina**



\*) Estimated monthly averages are based on actual count of job openings.

**METHODOLOGY**

SkillPROOF surveys the inventories of job openings at large, regional and nationwide direct employers. Job openings are counted and verified every 24 hours. All data sources have been verified for timely removal of filled or closed positions. No data from job boards or search firms are included.

For this report SkillPROOF estimates the counts of job openings. Estimates are calculated directly from SkillPROOF's actual daily counts of job openings. As a base for its calculations, SkillPROOF uses data and findings from reports of the Bureau of Labor Statistics (BLS) <http://www.bls.gov>.

**Table 2: IT Job Opening Estimates by Category\***

	Sep 11	Sep 10
<b>Total IT Job Market</b>	<b>3860</b>	<b>4240</b>
Systems Eng./Support	1170	1320
IT Architects/Consultants	670	840
Software Development	550	600
IT Management	540	620
IT Sales and Marketing	360	390
Systems Administration	170	210
Hardware Engineering	170	60
Business/Process Design	100	130
Training/Tech Writing	20	50
Misc.IT Job Categories	110	20

**Table 3: Top 15 Needed Skills (Job Openings\*)**

	Sep 11	Sep 10
Windows OS	690	880
SQL	620	620
Unix	530	460
Oracle DBMS	520	780
Java	470	570
C++/VC++	460	390
Linux	450	390
Microsoft SQL Server	350	320
Business Analysis	330	720
Large system tech.	310	480
Information Assurance	310	270
CCNA	300	120
ITIL	280	210
CISSP	240	110
Windows Server	230	150

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